

The Promise of SAP S/4HANA

Take the journey with SUSE

Why start your journey?

Organizations are facing tremendous pressure to adapt and scale



Shifting customer expectations



Changing customer spending patterns



Disruptive technology



Unpredictable demand patterns



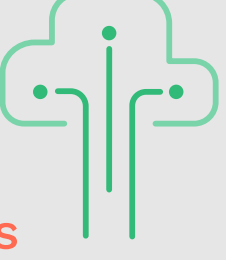
Unstable supply chains



Unleveraged data

Important drivers to cloud

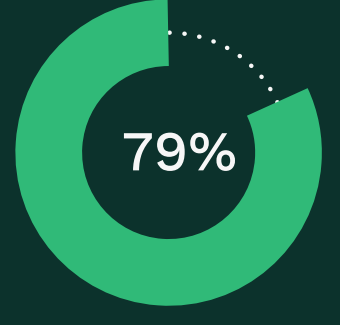
Top reasons organizations deploy SAP S/4HANA to the cloud¹



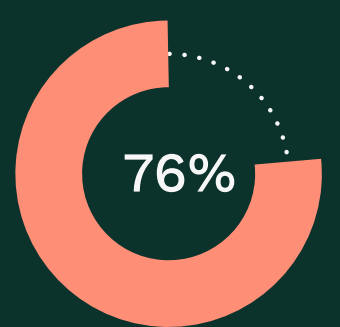
1 Free up staff to focus on innovation



2 Deliver apps faster



3 Reduce maintenance



SAP S/4HANA helps you reach your destination

SAP S/4HANA is the Intelligent ERP that changes how organizations adapt and scale

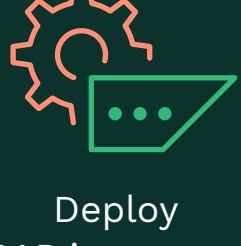


- Improve forecasting
- Make faster decisions
- Reduce financial risk
- Gain insights with AI/ML

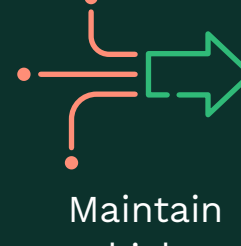


Avoid bumps in the road to SAP S/4HANA

A smooth move to SAP S/4HANA avoids challenges and reduces risks



Deploy SAP instances faster



Maintain high availability



Mitigate deployment risks



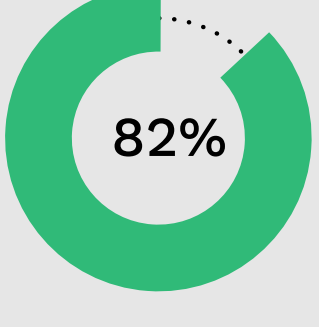
Maintain reliable, real-time connections



Reduce total cost of ownership



Optimize mix of on-premise and cloud



82% of organizations believe a high performing, secure infrastructure and operating system is the most important requirement for a successful migration²

A trusted partner ensures smooth sailing

Deploy SAP S/4HANA with SUSE – a partner that has made the journey many times before.



- **Speed up service delivery** – Roll out SAP services in hours, not days
- **Ensure 24/7 access** – Avoid service outages with automated failover and recovery
- **Deliver real-time data** – Best practices tuning, application performance protection
- **Exploit market opportunities** – Respond faster with performance optimization
- **Focus on innovation, not maintenance** – Automate updates and security patches
- **Deploy with confidence** – Best in class support and services

SUSE is the best choice for your SAP S/4HANA journey

The market-leading platform for SAP HANA deployments.



EXPERIENCE

- 90% of SAP HANA implementations run on SUSE Linux Enterprise Server
- 100% of Business One version for SAP HANA
- 300+ customer references



EXPERTISE

- 80+ specially-trained SAP Champions worldwide
- 24/7 Priority Support with SAP
- 6 tailored Global Services offerings

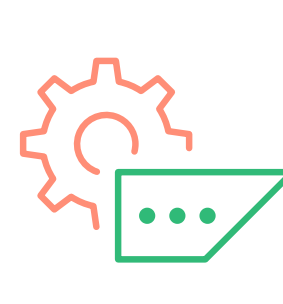


EXCELLENCE

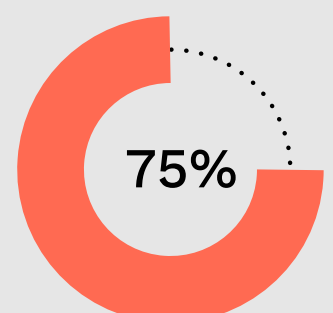
- SUSE has 20+ years of engineering collaboration with SAP
- 20 years of co-innovation
- 10 years of technology leadership

Deliver SAP services faster with less risk

Deploy SAP S/4HANA on SUSE



www.suse.com/sapsolutions



75% of organizations believe a proven partner with experience is an important requirement for a successful SAP S/4HANA migration²

SUSE solutions for SAP environments



SUSE Linux Enterprise Server for SAP Applications



SUSE Linux Enterprise Live Patching



SUSE Manager



SUSE Global Services



SUSE

Sources:
¹ Frost & Sullivan: Why CEOs Should Care About the Move to SAP S/4HANA
² SAPinsider Benchmark Report: Partner Tools and Services for SAP S/4HANA Migrations

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