

How Fast Can You Go from Zero to SAP?

SUSE Linux Success Stories



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The benefits of SAP applications and SAP HANA are huge—but whether you can get them running quickly has a big impact on your success. To support the modern enterprise, you need greater agility in the way you deliver services based on SAP applications. We can help.



CTAC

As a managed services provider, Ctac needs to get its customers in the retail, wholesale, manufacturing, real estate and professional services industries up and running quickly on new applications and services.

To make its managed SAP HANA service stand out from the competition in terms of performance and availability, Ctac chose IBM Power Systems servers running SUSE® Linux Enterprise Server for SAP Applications. SUSE Linux Enterprise Server for SAP Applications enables the company to take advantage of the hardware and virtualization benefits of the IBM Power Systems architecture, giving Ctac what it believes is the best platform for running SAP enterprise resource planning (ERP) and SAP HANA workloads.

Just as important, Ctac can get those workloads running fast. Tight integration between SUSE Linux Enterprise Server and the IBM Power Systems hardware makes it easy to spin up a new Linux instance whenever an existing or new customer requires it. Using IBM PowerVC, Ctac can get a new instance up and running within just 10 minutes.

Getting You There Faster

- **Installation wizard**—Get optimal SAP application performance and install and configure them in hours, not days.
- **High-availability extension**—Easily set up high availability using a built-in clustering solution with a graphical user interface.
- **Guided or automatic setup of a SAP HANA firewall**—Let SUSE Linux Enterprise Server automatically tune the firewall for SAP HANA, or use the guided option to quickly select parameters.

Simplicity and Support

Avoid multiple operating systems. SUSE offers a single Linux distribution that supports SAP HANA, SAP NetWeaver and other SAP applications. And if something does go amiss, integrated SAP and SUSE support helps to solve the problem quickly.

An Easy Leap to the Cloud

SUSE Linux Enterprise Server for SAP Applications is available as a virtual machine on Amazon Web Services, Google Cloud Platform, IBM Cloud and Microsoft Azure. Get all the features of an on-premises SUSE installation without the lengthy hardware setup or capital expense.



iSphere

Founded in 2012, iSphere Technologies is a leading South African managed services provider. The company saw the opportunity to offer clients the benefits of an enterprise-class SAP HANA environment through a cloud-based delivery model, enabling SAP clients to consume SAP HANA as a service.

iSphere chose SUSE Linux Enterprise Server for SAP Applications as the foundation for this offering—which it sells under the brand name iHANA. Because SUSE Linux Enterprise Server for SAP Applications is the development platform of choice for SAP, iSphere had confidence that its deployment would be fast and straightforward.

That wasn't the only thing that had to be fast. iSphere experienced immediate uptake and had to onboard clients quickly. "We had 12 SAP HANA customers up and running on the new platform from the first day of the iHANA launch," said CEO Hilgardt Cloete. With SUSE Linux Enterprise Server, that was no problem at all.



OTPC

ONGC Tripura Power Corporation (OTPC) is becoming one of the largest regional players in the Indian energy sector. It needed a new SAP ERP implementation to ensure that its business management could keep pace with its growth.

OTPC chose SUSE and was able to build a virtualized environment quickly. Setting up new virtual servers is very fast, thanks to the SUSE YaST® configuration tool. "YaST is extremely convenient and highly user friendly. We really value the graphical interface, which makes it quick and easy to install and configure new virtual servers," said Sunil Kumar, the company's IT executive.

Because the company was able to use the same high-availability clustering solution that comes with SUSE Linux Enterprise Server for SAP Applications for its database, file service and SAP ERP application, it was able to build a less complex and costly infrastructure. By contrast, choosing a competing distribution would have required OTPC to license, deploy and support three separate products for the OS, the storage and the network components.

But agility wasn't the only benefit OTPC saw. It estimates it reduced software costs by up to 30 percent versus using Red Hat Enterprise Linux.

"We were able to set up our SUSE landscape quickly and easily, and this contributed to the overall success of our SAP deployment."

—Rajkumar Meena, Senior Manager, IT & MIS, OTPC

FitchRatings

Fitch Ratings

Fitch Ratings is a global provider of credit ratings, commentary and research. The company is based in the United States, but offers global perspectives shaped by strong local market experience. It had recently adopted a cloud-first approach and wanted to migrate to SAP HANA in the cloud. The company was planning to move all of its SAP ERP Central Component (ECC), SAP Business Warehouse (BW) and SAP Enterprise Performance Management 10 (EPM 10) applications to the cloud and wanted SAP HANA there with them.

A previous user of Red Hat software, the company took a new look at Linux during the move and decided to run SUSE on Amazon Web Services (AWS). Once Fitch selected SUSE Linux Enterprise Server for SAP Applications, it took about four weeks to complete the migration to AWS.

With a migration that took just weeks, rather than months, Fitch Ratings was able to embrace its cloud-first strategy and support its own global growth.



Learn more

See how we can help you offer agile delivery of SAP applications and the services that rely on them by visiting

suse.com/solutions/sap/



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