



WHY USE TEMPILINKS?

Quality and Consistency

Quality is one, if not the primary reason, for ink selection.

Several specialty inks are available to produce chemical indicators for medical device sterilization applications. This document helps users understand some of the differences between these options.

Manufacturing:

Tempilinks are validated in manufacturing to make sure a consistent, quality product can be supplied.

Field Validation:

Newly developed Tempilinks are validated in both the laboratory and production environments, to make sure they meet user needs.

Raw Materials:

LA-CO Industries works to identify and maintain raw material supply with the same high quality, from reliable vendors.

Pre-Production:

LA-CO Industries uses quality control checks between batch cleanings, requiring inspections and sign offs each time.

Batch Inspection:

Every batch of Tempilink is inspected to a set of quality requirements which includes a sterilization test. Unless the batch passes the specification requirements set for that specific Tempilink, it is not released.

Support

Tempilink Sales Personnel are educated Chemists able to assist customers with ink selection and offer general technical advice. Our laboratory is staffed with Chemists and Ink Technologists who develop new products and provide samples of ink printed on customer's substrates. They help users understand options based on substrate, sterilization process, and additional application needs.

Cost of Ownership vs. Price

There are multiple reasons companies offer low pricing. While lower prices appear attractive there may be disadvantages. One of the most important issues in understanding the cost of using an ink is to know the total cost of ownership. This includes how the ink is used, as well as the support and service provided. Inks initially appearing very low cost are often more expensive when everything is taken into account. Some Tempilinks may have a higher purchase price, but a much lower cost of ownership.

Things to consider include:

- Risk lack of lack of technical support and development expertise for copied products
- Inconsistencies from cheaper/lower grade raw materials, which may negatively impact ink performance
- Can the lower price be maintained without sacrificing support, delivery, and product quality?
- Will lower prices be maintained or be followed with significant increases?
- What is the ink print coverage compared to other ink options?
- Is the ink adjusted (diluted) to use, or must it be used as supplied
- Does the ink actually perform as expected?

ISO 9001

LA-CO Tempilink development, production and operations are ISO 9001 certified meeting the needs of many users, and their customers.

Focus on the Ink

The sole focus of LA-CO Industries in this market is offering the best possible inks for printing indicators for medical sterilization. There is no intention now, or in the future, to become a competitor to Tempilink users

Investing in the Future

LA-CO Industries is committed to providing inks for the medical packaging industry, and will continue to make the investments required to maintain and evolve with the changing market requirements and expectations. LA-CO Industries continues to invest in staff and technology to meet these changing market needs.

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